

Twila Bertrand

Realtor®, CENTURY 21 Cota Realty

210 E Lufkin Ave, Lufkin, Tx 75901

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Professional Summary

A dedicated and award-winning REALTOR® with over a decade of experience serving Angelina and Nacogdoches counties. Licensed in 2012, Twila consistently ranks among the top 5% of agents in her region for sales volume, listings sold, and client satisfaction. Her background includes deep expertise working with sellers, military families, VA loan clients, first-time buyers, and a wide variety of property types including residential, land, and luxury homes. Known for by her clients by her community involvement, market insights, meticulous attention to detail, and unwavering client commitment, professional negotiations, and expert marketing. Her key strategy is the understanding that Knowledge is Power and the source of all Wisdom comes for the Lord. Her personal mantra and reminder of who we are truly working for is Rooted in Faith, Strengthened by Hope -- Guiding you home with Purpose. ~ ~ Colossians 2:7

Licenses & Designations

- Licensed REALTOR® in Texas (Licensed #062568 in 2012)
 - **Graduate, REALTOR® Institute (GRI)** – 2015
 - **Texas Affordable Home Specialist (TAHS)** – 2017
 - **Accredited Buyer's Representative (ABR)** - 2017
 - **Military Relocation Professional (MRP)** – Proudly serving VA clients since 2014
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Awards & Honors

- **Top Producing Sales Agent** – Century 21 Cota Realty (2017–2019 and 2021 - 2024)
- **#1 Listing Agent – Most Listings Sold** – Century 21 Cota Realty (2017 – 2024)
- **Century 21 Top Listing Agent** – Number of Listings Taken (2020–2024)
- **Highest Percentage of Listings Sold Award** (2017, 2018, 2024)
- **Highest List Price to Sales Price Ratio** (2016 & 2017)
- **Original List Price to Sales Price Ratio:** 98% in 2024 vs. 94% market average
- **Century 21 Master's Ruby Award** (multiple years through 2020)
- **Century 21 Master's Emerald Award** (2021–2024)
- **Century 21 Quality Service & Pinnacle Awards** (Past 12 Years)

- **Century 21 Cota Realty Spirit Award** – 2013
 - **Lufkin Association of Realtors Spirit Award** – (2019 & 2023)
 - **REALTOR® of the Year** – 2024
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Community Involvement & Leadership

- Active member of the National Association of Realtors, Texas Association of Realtors, Houston Association of Realtors, Lufkin & Nacogdoches Association of Realtors.
 - Community Outreach Committee Chair, Lufkin Association of Realtors® (2019 & 2023)
 - Policy and Procedures Chair, Lufkin Association of Realtors® (2024 & 2025)
 - Habitat for Humanity Board Member, Currently serving as Vice President since 2024
 - Lufkin Education Broadcasting Network Foundation Board Member (KSWP/KAVX Christian Radio Stations), Currently serving as Secretary since 2024
 - City Councilwoman, City of Huntington (Since 2021)
 - Volunteer: Huntington First Baptist Church, Sunday Morning Adult Bible Study Leader, Wednesday Night Youth Leader, VBS Leader, Youth Camp and Mission Trip Leader
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Service Areas

Extensive coverage across most of East Texas including but not limited to:

Lufkin · Huntington · Nacogdoches · Alto · Apple Springs · Broadus · Burke · Corrigan · Central · Hudson · Diboll · Etoile · Pollok · San Augustine · Jasper · Wells · Zavalla ·

Client Testimonials

“Twila was amazing every step of the way... She was able to educate us on portions of our VA loan process... Clear and available communication was the big standout!” — Chris Ott, Eustace, TX

“Twila is AMAZING! She possesses the knowledge, work ethic and patience to get the job done... She was always 10 steps ahead and never was unprepared.” — Julian Deleon, Huntington, TX

“She also made sure our transition fun and memorable... On our very first night in our new home, she had thoughtfully left ice cream sundae supplies in the freezer for our kids.” — Robyn Tullos, Lufkin, TX

A link to my Zillow profile numerous more testimonials from previous clients is below:

<https://www.zillow.com/profile/Twila%20Bertrand>

Professional Expertise

- **Buyer Services:** First-Time Home Buyers, Seniors, Military Families, VA-Financing, FHA Financing, Investment Properties, New Construction, Vacation Homes
 - **Seller Services:** Strategic Pricing, Global Marketing & Advertising, Skilled Negotiations, Expert Photography, Virtual Staging, Social Media Marketing, Open Houses
 - **Property Types:** Single Family Residential, Farm and Ranch, Land/Lots, Manufactured Homes, Townhouses/Condos, Commercial Properties, Luxury Listings, Rural Acreage
 - **Average Transaction Value:** \$222.5K (range: \$61K– 1.2M) with over \$44M Sold
 - **Performance Metrics:** 355+ total sales listed in (Zillow), 50+ sales transaction per year
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Why Clients Choose Twila

- **Expertise:** Deep regional market knowledge with top-tier sales performance.
 - **Service Excellence:** Recognized repeatedly for quality, responsiveness, and dedication.
 - **Personal Touch:** Genuine care—from praying with clients, negotiation prowess, to thoughtful and meaningful experiences from start to finish.
 - **Integrity & Leadership:** Strong community ties and professional governance reflect unwavering values that are built on a strong foundation of knowledge and experience.
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Professional and Personal References

- **Kevin and Becky Cota:** Owner/Broker CENTURY 21 Cota Realty – 936-632-2121
- **Byron and Madison Smith:** Pastor and First Lady – Huntington FBC – 936-465-7616
- **Charity Ryan Napier:** Ministry Leader – Huntington FBC – 936-422-4311
- **Julie Litton:** Secretary HFBC – Lender Gold Financial Services – 936-240-2824
- **Bill Stewart:** Huntington City Administrator – 936-422-4195
- **Julie Davis:** Huntington City Secretary – 936-422-4195
- **Todd Ricks:** Huntington City Mayor – 936-414-1849
- **Michelle Ross:** General Manager/Director – KSWP/KAVX Radio – 1-800-944-8443